

## <u>GROWTH & DEVELOPMENT COMMITTEE</u> 2025 NCHA Convention Agenda June 21, 2025 \*\* 1:30 pm – 3:30 pm Room – Bonham B San Antonio, Texas \*\* Grand Hyatt River Walk

- 1. Call to Order
  - 1. Welcome
  - 2. Roll Call
  - 3. Introductions New and Returning Members
  - 4. Committee Mission Statement

## 2. Old Business

- 1. Approval of Minutes: Growth & Development Committee Meeting of March 20, 2025
- 2. Review of Existing Committee Initiatives
  - a. NCHA Insider/Monday Minute Outreach to Members
  - b. Enhancing Director Involvement
  - c. New Member Welcome Program
- 3. Membership Status Reports
  - 1. Trends in Membership
  - 2. Show and Other Program Statistics
  - 3. NCHA Membership Activities and Spending
- 4. Strategic Planning for Membership Retention and Growth
  - 1. Realistic Short-Term and Long-Term Goals
    - a. Overall NCHA Membership
    - b. By "Target" Segment" (Amateurs/Non-Pros/Trainers; Owners, Breeders, Youth, etc.)
  - 2. **Strengths**: What does or could NCHA offer that attracts members?
  - 3. **Weaknesses**: What does NCHA do that deters membership (incl. relative to other horse sport and non-horse sport competitors)?
  - 4. **Opportunities**: Among its targets for membership, what opportunities exist for NCHA growth?
  - 5. Threats: What outside factors threaten NCHA and its growth?

- 5. **Question**: Should the Growth & Development Committee Undertake a Strategic Planning Effort?
  - 1. A Subcommittee? The Whole Committee?
  - 2. Who should participate? G&D Committee Members? Members of other Committees?
  - 3. Task Assignments?
  - 4. Expected Outcomes?
  - 5. Timeline?
- 6. Election of Chairman & Vice Chairman
- 7. Adjournment