

NCHA EXECUTIVE COMMITTEE MEETING MINUTES OCTOBER 28-29, 2019 260 BAILEY AVE FORT WORTH, TX 76107

A meeting of the Executive Committee of the National Cutting Horse Association was held Monday and Tuesday, October 28-29, 2019.

Those present were: President Ron Pietrafeso, President-Elect Steve Norris (via phone), Vice President Ora Diehl, Ernie Beutenmiller, Rock Hedlund, Skip Jones, Matt Miller, Tatum Rice, Tommy Neal, Sharon Overstreet, Lachlan Perks, Byron Green, Ronnie Smith and Kristen York.

Also present were: NCHA Staff: Lance Bryson, Shianne Megel, Todd Barden, Julie Davis and Cathy Marie Aleff.

NCHA Legal Counsel Jim Morris was also present for a portion of this meeting late Monday afternoon.

MONDAY, OCTOBER 28, 2019

President Ron Pietrafeso called the meeting to order at 7:46AM and welcomed Dave Pilcher to open with prayer.

Dave Pilcher gladly accepted and gave the attendees an inspiring message of faith and words of encouragement.

APPROVAL OF MINUTES

MOTION was made by Byron Green and **SECONDED** by Ernie Beutenmiller to approve the minutes from the last Executive Committee meeting. **MOTION PASSED.**

EXECUTIVE SESSION

MOTION was made by Rock Hedlund and **SECONDED** by Ronnie Smith to move the meeting into executive session to discuss confidentiality. **MOTION PASSED.**

GENERAL SESSION

MOTION was made by Skip Jones and **SECONDED** by Ernie Beutenmiller to move the meeting back into general session. **MOTION PASSED.**



FINANCIAL REPORT - LANCE BRYSON

Lance Bryson, Chief Financial Officer, presented the Executive Committee with the proposed FY2020 Statement of Activities Budget for the Association. The proposed FY2020 Financial Budget included the preliminary, unaudited FY2019 Financial Actuals for the Association. Once the FY2019 Financial Audit has been completed, and a corresponding auditors report is issued, the financial results will be published.

There were three (3) Department changes as to the structure of the FY2020 Financial Budget, when compared to FY2019: 1) a new department has been added for the Stallion-Foal program, 2) separated Cutting Horse Chatter from Marketing and established Chatter as its own department and 3) split Marketing and Sponsorships into separate departments. These changes allow departments to see corresponding revenues and expenditures appropriately.

Department leads were included in the collaborative efforts to prepare the FY2020 Financial Budget. The FY2020 Financial Budget was prepared based upon two principles: 1) under estimating revenues and 2) over estimating expenditures.

The preliminary FY2020 Financial Budget was presented and reviewed by Finance Committee. After three (3) separate conference calls to review recommended updates, the Finance Committee voted to recommend the proposed FY2020 Financial Budget with considerations: 1) an analysis of the format, cost savings opportunities, and cancellation costs of the annual Convention would be reviewed in FY2020, 2) efforts to hire a Director of Marketing would not be fully executed until an Executive Director was hired and provided input, 3) a detailed review of the proposed revenues and expenditures provided by the Stallion-Foal program would be included in FY2020, 4) a concentrated effort would be made in FY2020 to implement necessary changes to NCHA Produced Events to provide revenues for the event(s) offset expenditures, with no financial loss to the Association, 5) a Financial Reforecast would be performed after six (6) months of FY2020 Actuals results (Oct 2019 – Mar 2020) for the Association was available.

The Association received confirmation that the Major Events Reimbursement Program application for FY2020 has been approved for a 100% reimbursement. The receipt of the 100% reimbursement is dependent upon the number of unique attendees at FY2020 Triple Crown events.

Lance Bryson, Chief Financial Officer, would like to implement a 'cash sweep investment process' for cash assets in FY2020. The process would be performed by the NCHA's financial institution, by enabling a sweep of cash at the end of each day to an investment account. Funds would be invested to accrue income and swept back into the operating account each day to cover expenditures as needed. A review with the Finance Committee and approval by the Executive Committee will be performed in FY2020 for the implementation.



Currently, check signatories for the Association are Lance Bryson, Chief Financial Officer, Shianne Megel, Director of Show Management, and Todd Barden, Director of Sponsorships and Marketing. A request to have this updated will be initiated as soon as a new Executive Director is hired. Internal processes and procedures require that expenditures in excess of \$5k require two signatories to sign-off, and expenditures in excess of \$100k require two signatories to sign-off, one of which is required to be the Executive Director of the Association.

MOTION was made by Ronnie Smith and **SECONDED** by Skip Jones to clarify concerns over signature authority (checks over \$100K), in lieu of the Executive Director, any expenditures over \$100K must be approved in writing by the three Officers; then Staff will process accordingly. **MOTION PASSED.**

By underestimating revenues and overestimating expenses, the FY2020 Financial Budget shows the need to recognize, acknowledge and highlight all Association Members, specifically our Weekend and LAE Members. The FY2020 Financial Budget includes investment in those Members and corresponding programs with the intent to encourage increased participation and growth in future years.

Lance would like the Executive Committee to revisit the 8% charge to Weekend and Small LAE (\$9,999 or less) to reduce the financial constraints and invest in its Members. Lance recommended the initial reduction from 8% to 7.5% and highlighted that had a 7.5% rule been in place for FY2019 the Association would have recognized an estimated \$50,000.00 reduction in revenues.

After much discussion, **MOTION** was made by Ernie Beutenmiller and **SECONDED** by Sharon Overstreet to review Standing Rule 14B and consider an adjustment in the percentage charge by show management while keeping guidelines in Standing Rule 6 in mind for the NCHA, with urgent response. This study is recommended to be performed by Staff with the Finance and Competition Committee as advisors. **MOTION PASSED.**

After further discussion, previous MOTION was rescinded.

MOTION was made Ernie Beutenmiller and **SECONDED** by Lach Perks recommending Staff to study and review Standing Rule 14B and consider how we can utilize this 8% revenue to benefit our affiliate producers. Results are warranted with urgency in advance of the 2020 NCHA point year. **MOTION PASSED.**

A significant effort has been made to reduce legal expenditures. A temporary agreement is in place for Sep – Dec 2019 to cap legal expenditures. A review will be performed in Dec 2019 to assess the use of legal counsel hours in excess of the cap and consider adjustments to the cap as needed. The potential reduction in legal expenditures could save the Association approximately \$200k on annual basis.

MOTION was made by Ernie Beutenmiller and **SECONDED** by Rock Hedlund to have Finance & Audit Chairman, Lance Bryson, NCHA Chief Financial Officer and the Officers to consider yearend incentives for Staff. **MOTION PASSED.**



MOTION was made by Lach Perks and **SECONDED** by Sharon Overstreet to approve the proposed FY2020 Financial Budget, recognizing that the potential changes to the Weekend and Small LAE 8% would be reflected in the Reforecast after 6 months of Actuals activity. **MOTION PASSED.**

Lach Perks stated that he would like to compliment Staff for their hard work and dedication. We continue to make progress with expenditure control, and it reflects in this Financial Budget.

President Ron Pietrafeso added his support to Lach's comment and noted that every little \$1,000 savings for NCHA adds up to amounts that create an impact.

Garry Merritt, Finance & Audit Committee Chairman spoke and updated the Executive Committee with how impressed he was with his Committee for their efforts in reviewing this Budget with active conversation. His Committee recognizes that they are advisory resources for Staff and that they need to stay out of the way and let \Staff do their business. Garry also highlighted that there are a lot of Staff members wearing more than one hat at 260 Bailey, and we need to keep supporting them at the office.

<u>VICE PRESIDENTIAL SELECTION COMMITTEE – STEVE NORRIS</u>

President Elect Steve Norris presented his proposed vice-presidential selection committee to the Executive Committee for approval. This proposed committee consists of four Executive Committee members and four regional representatives. All eight Regions are represented amongst the proposed members for the selection committee.

MOTION was made by Lach Perks and **SECONDED** by Ernie Beutenmiller to approve the proposed list provided for the Vice-Presidential Selection Committee. **MOTION CARRIED.**

It was recommended that a list of possible candidates be forwarded to the Board of Directors. That list will be verified by Staff so that all the criteria is met by the potential candidates prior to distribution.

JUDGES RULES – ROCK HEDLUND

Rock Hedlund, Judges Rules Committee Chair, addressed the Executive Committee and brought forward a suggested rule change of Standing Rule 35.A.2 Zero Tolerance policy to add some language as it pertains to the crippled horse policy.

MOTION was made by Ernie Beutenmiller and **SECONDED** by Lach Perks to approve this amended version of Standing Rule 35.A.2 as presented below. **MOTION PASSED UNANIMOUSLY.**



Standing Rule 35.A.2 Zero Tolerance Policy, Page 66-67 currently reads as:

2. Inhumane treatment: Inhumane Treatment is the exhibition of a crippled or injured horse, or a horse with any other health abnormality, which could thereby result in the horse's undue discomfort or distress. The decision of show management or judge as to whether inhumane treatment has occurred should be based upon consultation with a veterinarian. If show management or a judge determines, in the sole discretion of either, that the welfare of the horse requires immediate action, and a veterinarian is not available, show management or a judge may immediately implement any action allowed by this Zero Tolerance rule.

Recommendation re-write to Standing Rule 35.A.2 Zero Tolerance Policy to read as:

Amended Version:

- 2. Inhumane treatment: Inhumane Treatment is the exhibition of a crippled or injured horse, or a horse that appears crippled or injured, or a horse with any other health abnormality, which could thereby result in the horse's undue discomfort or distress.
- a. The decision of show management as to whether inhumane treatment has occurred should, when circumstances permit, be based upon consultation with a veterinarian. If show management determines, in its sole discretion, that the welfare of the horse requires immediate action, and a veterinarian is not immediately available, show management may immediately implement any action allowed by this Zero Tolerance Policy.
- b. During competition, if a judge determines, in his sole discretion, that the welfare of a horse requires immediate action, the judge may immediately implement any action allowed by this Zero Tolerance Policy without consulting a veterinarian.
- c. Both owner and rider of any horse entered in an NCHA approved or sponsored event, by said entry, consent to the implementation of any action allowed by this Zero Tolerance Policy by either show management or judge.

Pete Fanning, Director of Judges addressed the Executive Committee announcing that he will be traveling in 2020 to facilitate Judges clinics at no cost to the members. Specific locations yet to be finalized, but will be announced once determined.

CATTLE COMMITTEE RECOMMENDATION

Executive Committee decided to take **NO ACTION** with the recommendation brought forth by Cattle Committee to add back ¼ cow at Triple Crown events based on the guidance provided from the Finance & Audit Committee analysis.



BUSINESS STRATEGY SESSION – LACH PERKS

Lach Perks lead an informative business strategy session (Part 1) over a working lunch and kicked it off by handing out a self-assessment to the Executive Committee that was compiled and discussed. During an engaged session they highlighted governance, EC responsibility and roles with each current position. The job of the Executive Committee has six (6) focuses of responsibilities: standard duty of care, loyalty to the NCHA, finances, planning and evaluation strategically and oversight.

We have five (5) key participants in our governance: Members, Directors, Executive Committee, Chairman of the Board/President and CEO/Executive Director. There is a difference between governing and governance. Bylaws are in 'governance' and operating with Robert's Rules of Orders and utilizing the Rulebook is referred to as 'governing'. Any change to our governance can not be affective if we don't change our governing.

We need to put more emphasis on our mission and promote it to the members. Our mission is written for the horse, not solely the member.

Membership with the National Cutting Horse Association is a privilege and not a right.

In closing, a suggestion was made by Lach Perks to open meetings with a round table discussion from each member of the Executive Committee and recite the mission statement each time.

NCHA PAC UPDATE - JIM SHORT

Jim Short addressed the Executive Committee with a proposed list of contributions to be made in FY2020 and FY2021. The Executive Committee acts as the Board of Directors of the NCHA Texas Events Political Action Committee and, once every two years, it determines the contributions made by the PAC. PAC funds are accumulated by fees that the entrants contribute via Triple Crown event entry fees. These contributions assist in continuing and building our relationship with the state and the MERP program.

MOTION was made by Lach Perks and **SECONDED** by Ernie Beutenmiller to approve the allocated PAC contributions plan as presented by Jim Short. **MOTION PASSED UNANIMOUSLY.**

MEDICATION REVIEW UPDATES – JULIE DAVIS/JIM MORRIS

Julie Davis and Jim Morris spoke on behalf of the Medication Review Committee addressing the Executive Committee to share results of the review requested of Staff as a result of the August Executive Committee meeting.



NCHA Staff reviewed the cost of medication testing program and associated cost with the following items taken into consideration:

- UC Davis testing lab cost
- Veterinarian cost per show
- Medication fees collected per entry
- Legal and committee expenses related to Medication violations
- Medication Fines collected

Conclusion:

- The overall cost does include cost for legal and committee expenses.
- In 2019 the program so far is paying for itself. The expenses are being covered by the fees collected per entry and the fines collected.
- Most medication violations are paid with no hearing or protest.

NCHA Staff reviewed estimated cost to hire a NCHA Steward and onsite Vet for NCHA Produced Shows. Horse & Cattle Welfare Chair Lindy Burch also contributed with the following items taken into consideration:

- Steward & Vet Responsibilities
- Steward & Vet Funding
- Benefit to Welfare of the Horse
- Benefit to Judges
- Overall Benefit to NCHA

Conclusion:

- The steward responsibilities would include but not limited to: a roaming presence at the main arena, alternate arenas, practice pens and stall areas. The main function being to prevent any issues.
- The vet responsibilities would include but not limited to: a presence on the grounds, stocking and maintaining the NCHA medication trailer, lameness checks, handling any emergency treatment and situations.
- The estimated cost to hire two stewards for the 3 triple crown events would be \$80,000
- The estimated cost to hire a onsite vet for the 3 triple crown events would be \$72,000, still checking with several vets to try to lower this cost.
- A steward and vet can defuse and address issues with welfare questions, lameness, injuries and fitness of the horse to compete.
- An onsite steward and vet reflect the dedication NCHA has to the welfare of the horse, which is first and foremost therefore we recommend hiring two stewards and one vet.

Medication Review Committee also wanted to share the forms for Veterinarians Authority to Treat Horses on NCHA Show Grounds. This process was approved from a recommendation brought the EC in August.

Medication Review Committee is also looking at potential revisions to Standing Rule 35A.6.d and will bring those revisions back to the EC at the next meeting.



MOTION made by Tatum Rice and **SECONDED** by Matt Miller that the Horse and Cattle Welfare Committee consider revisions for Standing Rule 35A.6.d. The review should include testing locations to give contestants the option to have their sample taken either outside or inside the arena. The EC preference would be to test outside the arena. **MOTION PASSED.**

Suggestion was made by Kristen York on the Executive Committee to add the Standing Rule 35A.6.d and details to the "Know Before You Show" information forms.

RULEBOOK UPDATES – JULIE DAVIS/JIM MORRIS

Julie Davis and Jim Morris addressed the Executive Committee with some clean up and changes to propose with regards to the printed version of the NCHA Rulebook.

MOTION was made by Matt Miller and **SECONDED** by Ernie Beutenmiller that on page 9 of the official Rulebook under Affiliate guidelines Standing Rule 16.4.e add the words <u>must be an NCHA</u> member to that sentence. **MOTION PASSED.**

The Executive Committee TABLED adding language to Standing Rule 7 as it pertains to approved dual shows.

MOTION was made by Skip Jones and **SECONDED** by Steve Norris that on page 32 of the official Rulebook under Three Horse Payout Standing Rule 14.b to adopt the language presented as underlined below. **MOTION CARRIED.**

Standing Rule 14 b.

In all cutting horse shows approved by the NCHA, eight percent (8%) of the total entry fees paid in the contest shall be deducted by the Show Management and forwarded to the NCHA; this deduction to be sent along with all completed NCHA result forms and judges' cards to the Association's National Office immediately following the conclusion of each contest. (Note: This deduction is to be made from entry fees only and is not to include any portion of the purse added by the show or other charges.). In three horse classes with \$300 added or more the payout will be made from the added money only. The 8% fee will be remitted to NCHA from the entry fees collected. The show will retain the remaining portion of the entry fees. Four horse or more classes will use the standard NCHA payout. This stipulation applies to all weekend and weekend LAE shows.

The Executive Committee determined to take NO ACTION to the Rulebook recommendation for revised language under Youth class Standing Rule 11.5 on page 38.

The Executive Committee determined to take NO ACTION with the recommendation to publishing monetary fines in the Cutting Horse Chatter with disciplinary actions.

The Executive Committee TABLED the recommendation for a revision in language to Standing Rule 51.a.1 and 51.a.3 at this time.



The Executive Committee TABLED the request for an alternative signature for executing the membership cards to send out to members. Bylaw states that it must be signed by the Executive Director.

MOTION was made by Ronnie Smith and **SECONDED** by Matt Miller that on page 8 of the official Rulebook under New Affiliate Director Notice to adopt the additional language <u>by email</u>. **MOTION PASSED.**

MOTION was made by Byron Green and **SECONDED** by Ora Diehl that on page 11 of the official Rulebook under Amateur Committee to remove #4 as it is the same as #2. **MOTION PASSED.**

MOTION was made by Skip Jones and **SECONDED** by Matt Miller that on page 16 of the official Rulebook under surety bonds to change the verbiage as recommended. **MOTION CARRIED.**

After further discussion, previous MOTION was rescinded.

MOTION was made by Skip Jones and **SECONDED** by Lach Perks that on page 16 of the official Rulebook under surety bonds requirements, verbiage be added to include an Approved Certificate of Insurance as another option to fulfill the requirements of the rule. **MOTION PASSED.**

MOTION was made by Ernie Beutenmiller and **SECONDED** by Kristen York that on page 27 of the official Rulebook under scholarship cutting we delete the verbiage <u>and e-newsletter</u>. **MOTION PASSED.**

The Executive Committee TABLED the recommendation for a revision in language to Standing Rule 12 at this time.

MOTION was made by Ernie Beutenmiller and **SECONDED** by Skip Jones that on page 50-51 of the official Rulebook under Loping Pen Guidelines to adopt the removal of some excess language. **MOTION PASSED.**

MOTION was made by Ernie Beutenmiller and **SECONDED** by Matt Miller that on page 102 of the official Rulebook under Horse of the Year adopt the removal of the last bullet pertaining to Mercuria show. **MOTION PASSED.**

MOTION was made by Ora Diehl and **SECONDED** by Byron Green that on page 105 of the official Rulebook under Earnings for Area Standings we adopt the recommended language below. **MOTION PASSED.**



EARNINGS FOR AREA STANDINGS: First place Area leaders will be listed in the Cutting Horse Chatter magazine and receive a NCHA Trophy upon request to the NCHA Show Department. Places 2-5 will receive a certificate. A horse owner and rider will be allowed to designate an area, other than where they live, in writing, in which they are to compete each year for area standings. If an area has not been designated, the primary residence will be determined on where the owner of the horse had filed his/her income taxes. If you purchase a horse during the year after you have filed your Area designation listing your horses, you must notify NCHA to designate the purchased horse.

MOTION was made by Ernie Beutenmiller and **SECONDED** by Ora Diehl that on page 168 of the official Rulebook under Senior Limited Non Pro we update the rule to be consistent by removing some repetitive language and adding the statement below. **MOTION PASSED.**

(D) has reached 70 years of age AND meets all non-monetary requirement for Non Pro status stated in the NCHA rules there is NO earnings cap.

All rulebook changes will be noted in the front of the printed version for 2020. <u>The most current and the Official Handbook of NCHA Rules and Regulations is located online at www.nchacutting.com.</u>

<u>MEMBERSHIP DEPARTMENT UPDATES – JULIE DAVIS</u>

Julie Davis, Director of Membership addressed the Executive Committee by presenting documents prepared regarding the sharing of membership data. A handout was distributed with policies and procedures that was developed by Staff and reviewed by legal counsel. The Executive Committee will review the materials, provide feedback, and vote on the updated policies and procedures at the next Executive Committee meeting.

NATIONAL CIRCUIT SYSTEM – DAVE PILCHER

Dave Pilcher, National Circuit Championship Task Force Committee Member provided a status update to the Executive Committee on the progress development of this initiative. The original key people introducing this initiative were Joseph Kalt, Steve Norris and Scott Raftery. Dave also wanted to thank Dan Agnew who is the Vice Chair of the Governance, Promotion and Growth Committee who has been involved and will provide oversight as this program development matures.

There have been some press releases to keep membership up to date on the proposed program.

Members that make up the circuit championship framing task force are as follows: Russell Elrod, John Echeverria, Zeke Entz, John Rutherford, Kirby Smith and Steve Starnes. Joe Kalt and Dave Pilcher are facilitating members of this task force. Dan Agnew is an ex officio member. Upon completion of the task force work, a written report containing analysis and recommendations will be forwarded to the Regional Circuits development subcommittee (TBD) for final development of a detailed proposal.



The Objective: Attract and keep NCHA competitors by creating prestige and motivation for increased participation at the local level cutters who are not interested in, or cannot haul, for the World Championships, but who desire to compete and achieve in a smaller geographical area.

The Strategy: Improve the incentives and create value for participating in the NCHA by:

- Offering regional circuit opportunities for achievement in an environment that respects
 the needs and motives of rank-and-file competitors, while sustaining incentives and
 recognition for NCHA members desiring to haul for the World Finals.
- Creating a show infrastructure that gives all competitors the ability and incentive to rise to their desired and feasible levels of achievement.
- Giving regions maximum flexibility regarding format, location, and dates for them to be able to foster maximum attractiveness for their members.

Advantages:

- The World Finals path and the regional circuit/NCHA Circuit Championships path complement each other and provide incentives for participating in the NCHA *at all levels*.
- The two paths to pinnacle achievement the World Finals and the NCHA Circuit Championship Show – correspond to those who can and want to "haul" for the World Finals and those who can't or don't want to "haul", but who love competition and the sport of cutting. "Haul for the Circuit"
- The system of regional circuits, regional circuit championships, and the NCHA Circuit Championships provides competitors with a "progression through levels" path to achievement that has proven successful across numerous sports membership organizations that simultaneously and successfully serve members who span the range from local amateurs to finest-in-the-world professionals (e.g., the PRCA, the NRHA, the United States Tennis Association, the United States Golf Association).
- Creates incentives for NCHA regions to invest in the strengthening of their regions
- Creates incentives for regions to invest in the strengthening of the NCHA overall.

This "bottom up" development driven program is targeted to be presented at the 2020 Convention for review and input. It will then be sent to the Competition Committee for final vetting with anticipation of the detailed program to be brought to the Executive Committee for final approval in the August EC Meeting of 2020.

SHOW DEPARTMENT – SHIANNE MEGEL

Shianne Megel, Director of Shows presented the class restructure implementation plan for Class-leveling and additional items to be addressed from the Show Department.



Class-leveling Structure

Shianne provided a detailed summary of the implementation plan for the Class-leveling restructure. She thanked the Class-leveling restructure implementation task force and staff for their efforts. The implementation plan was created to execute the exact proposal recommended from the Competition Committee.

After discussion regarding entries, class structure, fees and schedule, a **MOTION** was made by Skip Jones and **SECONDED** by Tommy Neal to adopt and approve the proposed Competition Committee Class-leveling format for the Super Stakes with revisions. Revisions include adding an additional show day and revising fees for combo entries. Discussion occurred regarding the earnings cap, it was decided to keep the cap in place and evaluate following the Super Stakes. **MOTION CARRIED.**

Eastern Nationals

Shianne explained that there have been questions regarding Eastern Nationals. She confirmed that all contractors associated with Eastern Nationals were paid, and everyone involved with the organization and production of the show had been properly compensated and thanked. Sponsorship applications were submitted from the NCHA office in a timely manner with accurate information. Lance Bryson and Shianne Megel are in contract negotiations with Jackson, Mississippi for the 2020 show. An RFP will be distributed to determine the best location for the show in 2021 and going forward.

Challenger Series

The August 2019 decision regarding the 2020 Challenger Show Series was reevaluated. The staff presented a recommendation to continue the Challenger Series Program until the competition of the Competition Committee review of NCHA Weekend Events. Alternative and comparable awards will be sourced beginning in 2020.

MOTION was made by Skip Jones and **SECONDED** by Rock Hedlund that we move to keep the Challenger Series in place through this point year. **MOTION PASSED.**

Eligibility and Earnings – Test Leveled Shows

Due to an Operational Directive, show results from NCHA Leveled Test Events have been withheld from eligibility calculations. This took effect beginning with the 2018 Cotton Stakes and has been in place for all subsequent shows. The staff presented a recommendation that beginning in 2020, all Limited Aged Events earnings should be included in NCHA eligibility calculations.

MOTION was made by Ora Diehl and **SECONDED** by Kristen York to approve this recommendation and count ALL LAE earnings beginning in 2020 be included in eligibility. **MOTION PASSED.**



Rookie of the Year

The staff presented a recommendation regarding new Class-leveling structures to be considered for inclusion for Rookie of the Year calculations.

Matt Miller recommended to send this to the Amateur Committee for review. A recommendation will be brought back to the Executive Committee

Tentative Show Dates

Tentative 2020 show dates were shared with the EC. Dates have been published on nchacutting.com.

TUESDAY, OCTOBER 29, 2019

Standing Rule 12 and Standing Rule 18

MOTION was made by Ernie Beutenmiller and **SECONDED** by Lach Perks to adopt the revised language to Standing Rule 12 and Standing Rule 18 as outlined below. **MOTION PASSED.**

STANDING RULE 12

Late entries shall not be accepted after one-fourth (1/4) of the horses in the class concerned have worked. Any late entry so accepted must work last in the first available set of cattle after being given fifteen (15) minutes from the time of entry to prepare the horse; provided, however, that when two or more late entries arrive simultaneously, a draw will be held and said entries inserted in the next subsequent groups of cattle with one (1) entry being placed in each group. If the number of late entries exceeds the number of cattle changes, additional late entries will start with the first available group. Requests for exemption to this rule, that will allow an earlier closing deadline for late entries must be made to the NCHA Executive Director or Director of Shows at the time of show application.

A class with less than three (3) entries competing (trying to complete a 2 $\frac{1}{2}$ minute work) does not constitute a class and shall be canceled.

STANDING RULE 18

(b) Unapproved Novice Horse classes held within or during an NCHA approved show may allow riders to show an unlimited number of horses. Unapproved classes based on "Rider Earnings" shall be limited to two (2) entries per rider. However, all NCHA rules regarding Non Pro/Amateur ownership apply unless the class offered if a "Limited Rider" type class. (Note: Any unapproved Limited Rider Class cannot be in excess of \$2,000.) Any unapproved class that does not follow standard NCHA class rules and is not addressed in this paragraph must submit a copy of the class rules with the NCHA show application. **Unapproved classes submitted and advertised as Novice Horse and/or Rider classes must set and enforce earnings thresholds. Thresholds should be posted and advertised. Members found to be competing outside of the posted thresholds will be subject to the NCHA grievance process.**



INDEPENDENT AUDIT FIRM

As a follow up to the financial portion of the meeting on Monday, Lance Bryson suggested Sutton Frost Carey as the proposed professional services firm to audit the FY2019 Association financials, and prepare the corresponding form 990 exempt from income tax return, based upon responses to a request for proposal submitted by four independent firms.

MOTION was made by Tatum Rice and **SECONDED** by Rock Hedlund to approve the suggested audit firm Sutton Frost Carey as proposed by Lance Bryson. **MOTION PASSED.**

EXECUTIVE DIRECTOR POSITION

After several interviews and much consideration, the Executive Committee selected a candidate to fill the Executive Director position at the National Cutting Horse Association.

MOTION was made by Tommy Neal and **SECONDED** by Matt Miller to extend an offer to Jay Winborn for the position of the NCHA Executive Director. **MOTION PASSED UNANIMOUSLY.**

<u>ADJOURNMENT</u>

There being no further business to come before the committee, **MOTION** was made by Ernie Beutenmiller and **SECONDED** by Ronnie Smith to adjourn the meeting. **MOTION PASSED UNANIMOUSLY**.