

NCHA EXECUTIVE COMMITTEE CONFERENCE CALL MINUTES JANUARY 13, 2022 11:00AM Central

A conference call of the Executive Committee of the National Cutting Horse Association was held on Thursday, January 13, 2022 beginning 11:00AM central time.

Executive Committee members present were President Ora Diehl, President-Elect Ted Sokol, Vice President Toddy Pitard, Kristen York, Byron Green, Sharon Overstreet, Tommy Williams, Skip Jones, Matt Miller, Ernie Beutenmiller, Casey Green, and Tatum Rice. Members excused were Rock Hedlund and Kirby Smith. Executive Director Jay Winborn, NCHA Treasurer Denise Seiz, Director of Shows Shianne Megel, Manager of Shows Joshua Valdez, and Cathy Marie Aleff were also in attendance from the NCHA Office on this call.

The Executive Committee meeting was called to order at 11:04AM and roll call was taken.

President Ora Diehl addressed the members of the call with the purpose and action items that need to be addressed.

<u>VICE PRESIDENT CANDIDATES – TED SOKOL</u>

President-Elect Ted Sokol updated the committee members with the recommendation from the VP Selection Committee that met on a conference call January 11, 2022. The VP Selection Committee presented two qualified candidates Mark Senn of Georgia and Raymond Shumate of Texas as their final candidates to run for Vice President of the NCHA for EC approval.

Vice Presidential election period will run from April 4th through May 13th and will be administered by our third-party firm, Simply Voting Inc. We will host a series of VP Candidate Calls the week of March 14-17 to give each candidate an opportunity to highlight their campaign with Directors and address any questions of members in their region.

After the Executive Committee reviewed this recommendation presented from the VP Selection Committee, a **MOTION** was made by Toddy Pitard and **SECONDED** by Sharon Overstreet to accept and approve the recommendation of the two qualified candidates, Mark Senn and Raymond Shumate to run for Vice President of the NCHA. **MOTION PASSED.**

<u>SUPER STAKES SCHEDULE – SHIANNE MEGEL</u>

Director of Shows Shianne Megel presented the tentative schedule for the 2022 Super Stakes to the Executive Committee. This tentative schedule supports 8 set days with all works in the coliseum and finals for each division to fall at the end of the week. This is subject to change based on entries and will be adjusted accordingly. The 2022 Super Stakes will run from March 24 – April 16 and the schedule is available to view on the NCHA website under Produced Events.

A **MOTION** was made by Ernie Beutenmiller and **SECONDED** by Ted Sokol to approve the tentative schedule for the 2022 Super Stakes as presented. **MOTION PASSED.**



EASTERN NATIONALS SCHEDULE – SHIANNE MEGEL

Director of Shows Shianne Megel presented the tentative schedule for the 2022 Eastern Nationals to the Executive Committee. Show Management recommends eliminating a day at the beginning of this schedule to offer more travel conveniences. NCHA is excited to offer this experience at a new location this year in Louisiana. The 2022 Eastern Nationals will run from March 4 – March 12 and the schedule is available to view on the NCHA website under Produced Events.

A **MOTION** was made by Byron Green and **SECONDED** by Toddy Pitard to accept the tentative schedule for the 2022 Eastern Nationals to be held in West Monroe, LA as presented with the recommended change of eliminating one day by Show Management. **MOTION PASSED.**

Members of the Executive Committee inquired about an update from the show department on invitational letters for the Eastern Nationals. Shianne Megel was pleased to address this request and will be providing an update at the next EC meeting.

APPROVED LAE SHOW CALENDAR - SHIANNE MEGEL

Director of Shows Shianne Megel addressed the members of the Executive Committee with the recommended Approved LAE Show Calendar for June – December to complete this point year. This recommended calendar of show events was approved and provided by the Approved LAE/ Show Producers Committee for approval.

After discussing, a **MOTION** was made by Ernie Beutenmiller and **SECONDED** by Kristen York to approve the Approved LAE Show Calendar for June -December as presented. **MOTION PASSED with one (1) member choosing to abstain.**

	22 Re(quested Da	ates									
Applied 2022 Dates	days	Added \$\$	Applied 2021 Dates	days	Added \$\$	2020			Show Name			
June 3-5			cancelled			May 29-31			NCHA Convention			NCHA
June 25-26									NCHA Days			
June 9-19	11	95,000	June 9-19	11	95K	June 9-16	8	\$153,000	The Non-Pro + The Open	Adrmore	ОК	Della Hillerma
June 10-19	10	207,000	June 11-20 Cancelled	10	207K	June5-14	10	\$207,000	PCCHA DerbylCl/Ch	Las Vegas	NV	Tami Rodmar
May 19-28			June26-July3	8		June 21-27			Western Nat'l Championships	Denver	co	NCHA
July 12-Aug 6			July 12-Aug 9	28		July 12-Aug 2			Summer Spectacular	Fort Worth	TX	NCHA
Aug 13-21	9	276,000	Aug 14-22	9	276K	Aug 8-16	9	\$273,500	West Texas Futurity	Amarillo	TX	Cheryl Callis
Aug 26-Sept 4	10	107,000	Aug 27-Sep 5	9	101K	Aug 21-30	10	120K?	Idaho Cutting Horse Fut & Aged Event	Nampa	ID	Theresa Nelso
Sept 4-11	8	150,000	Sept 5-12	9	150K?	Sept 6-13	8	\$150K?	Cotton Stakes/Robert C Brown	West Monroe	LA	Gwen Coie
Sept 6-11	4	94,500	Sept 7-12	6		Sept 8-13	6	\$75,000	Black Elk Fall Series Aged Event	Ponoka	Canad a	Shauna Reinhardt.
Sept 10-18	10	103,000	Sept 11-19	9	147K	Sept 4-13	10	\$143K	Cascade Futurity & Aged Events	Rancho Murietta	CA	
Sept 20-23	4	67000	Sept 22-26	4	65K	Sept 23-27	5	\$77K	Canadian Spectacular	Red Deer AB	Canad a	Robin Powel
Sept 22-Oct 1	10	304,500	Sept 22-Oct 3	10	331,5K	Oct 1-10	10	\$331,500	PCCHA Holy Cow Perf. Horse Futurity/Cutting & Gelding	Las Vegas	NV	Tami Rodmar
Sept 27-Oct 2	6	21,000	Sept 28-Oct 3	5	21K	Sept 29-Oct 4	6	\$21K	Quarter Horse Congress	Columbus	ОН	Carol Osborne
Sept 27-Oct 1	5	100,000	Oct 12-17	6	150K?	Oct 14-18	5	\$150K	Calgary Stampede CH Futurity Presented by Wrangler	Calgary AB	Canad a	Robyn Kurbe
Sept 28-Oct 2	5	34,000	Sept 29-Oct 2	4	34K	Sept 30-Oct 3	4	\$34,000	Michelle Lynn Holsey Foundation Benefit Cutting	Bryan	TX	Marcy Blanchard
Det 4-17	14	585,900	Oct 6-17	12	274K	Sept 16-27	12	\$274K	Brazos Bash	Weatherford	TX	Kim Cox
Det 21-29	9	225,000	Oct 22-30	9	225K	Oct 24-31	8	\$175K?	Southern Cutting Horse Fut.	Jackson	MS	Gwen Coie
Det 23-30	8	99,950	Oct 24-30	7	99,5K	Oct 26-31	6	\$99,500	Utah CHA Futurity & Aged Event	Ogden, UT	UT	Kathryn Webl
Nov 1-6	6	46,000	Nov 2-7	6	46K	Nov 3-8	6	\$46K	The WacoTexas Futurity	Waco	TX	Kim Cox
Nov 16-Dec 10			Nov 15-Dec 13	28		Nov 19-Dec 13			NCHA World Champ, Fut.	Fort Worth	Tx	NCHA



CIRCUIT PROGRAM – JOSH VALDEZ

Manager of Shows Joshua Valdez presented a comprehensive report from the Circuit Program as a result of the 2021 Circuit Finals entries to the Executive Committee. A copy of the report summary is shared in these minutes.

National Circuit Program: 2021 Circuit Finals Report

This document is to serve as an analysis of the participation at the 2021 Circuit Finals. This analysis can assist in evaluating the efficacy of the program, needed changes and as a benchmark used to compare growth in future installments of the program. Twelve circuit finals were held in 2021. Each show had varying levels of success. This can be partially tracked with the data given here, however, the full extent of the program's success can only be found when pairing the numbers with the emotional recognition that a considerable amount of the membership had in participating at the circuit finals.

The following data points consist of the total participation at the circuit finals, total circuit contestants, total number of contestants by class, and the level of in-circuit participation. The information gathered comes from the results submitted to the NCHA office and is based on the total entries entered in the circuit finals class and the participants entered in one championship weekend class. i.e. The weekend championship open class had 8 entries on Friday, 10 entries on Saturday and 9 entries on Sunday; the data point for the open class is 10.

Total Participants

Total Participants	1797
Total Circuit Contestants	1233

Each circuit finals event was held as a show within a championship weekend show. Total participants do not include LAE entries. A show's size does not determine the level of participation at the circuit finals, however, is a marker for other tendencies within the show and the circuit itself.



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Circuit	Total			
Sunshine Circuit	241			
Cotton Circuit	195			
Cactus Circuit	185			
Great Lakes Circuit	172			
Alamo Circuit	153			
Heartland Circuit	144			
Appalachian Circuit	143			
Oiler Circuit	142			
Red River Circuit	131			
Redwood Circuit	107			
Big Sky Circuit	96			
Aurora Circuit	88			

Total Participants

We can infer that cutting's hotbeds are thriving; Sunshine, Cotton, Cactus, and Alamo all produced large entry circuit finals events. Some exciting information comes from the more

underserved areas of the country that are not typically over-represented. The Great Lakes Circuit Finals show, for example, turned in the 4th largest circuit finals event and the Appalachian Circuit, respectively, was the 7th largest and is comparable to some of the more typical parts of the cutting world.

Total Circuit Contestants

Total circuit contestants note the total entry count of qualified entries at the circuit finals shows. Sufficiently to total entry counts, we can conclude that certain hotbeds of cutting are participating in the circuit program at the circuit finals level. Once again, Sunshine, Cotton, Cactus led the way with the number of circuit finals contestants. Nonetheless, that isn't necessarily true across the board. In certain hotbeds, primarily in



Oklahoma and Texas – the heart of cutting, the participation level decreases. What explains this phenomenon? The thought that the circuit program is directly catered to cutters that are not typically located in the heart of the sport could be one. The I-35 corridor in Oklahoma and Texas can be LAE focused while weekend cutting is prioritized more so as you leave the area. Also, the environment



Total Circuit Contestants			
Circuit	Total		
Sunshine Circuit	156		
Cotton Circuit	136		
Cactus Circuit	121		
Great Lakes Circuit	121		
Appalachian Circuit	112		
Heartland Circuit	102		
Oiler Circuit	96		
Alamo Circuit	93		
Aurora Circuit	81		
Big Sky Circuit	77		
Red River Circuit	76		
Redwood Circuit	62		

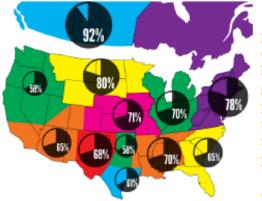
that shows were subject to could be a supplemental explanation. For example, the Red River circuit finals were held as a Wednesday-Thursday-Friday show to

stay off of the AQHA world show. The time of year could also be noted; The fall is typically a time that trainers focus on their futurity horses rather than hauling to weekend shows.

More in the north (Aurora, Big Sky, Redwood), we can see a lower count of circuit entries. Although I do not think that we can generalize the cause of the lower circuit entry counts in the three. Each faced unique challenges. Two that I believe are admissible (Aurora -COVID mandates; Big Sky – Drought caused venue/date change). The Redwood, however, brings to light that 1) the circuit is entirely too big and 2) the dates of the show in the fall are critical to the success of a circuit final. One of these has been tackled with the addition of the Pioneer Circuit.

Circuit Contestants vs Total Participants

% of Participants				
Circuit	96			
Aurora Circuit	92%			
Big Sky Circuit	80%			
Appalachian Circuit	78%			
Heartland Circuit	71%			
Great Lakes Circuit	70%			
Cotton Circuit	70%			
Oiler Circuit	68%			
Cactus Circuit	65%			
Sunshine Circuit	65%			
Alamo Circuit	61%			
Red River Circuit	58%			
Redwood Circuit	58%			



From participation
percentages, we can conclude that
circuit finals in the south have a
lower circuit contestant to
general participant ratio. The
premise for this, I believe, is that
many World Finals haulers hit a
number of these shows as the
point year came to a close.

The Aurora Circuit outperformed any other circuit in

percent of in-circuit contestants. While it is obvious that complications with border crossings made this circuit a more tight-knit group, it is not easily

understood that the timing of shows in the north has an impact on this level of participation. Comparing the Redwood circuit and Aurora, we can see a 34% difference in the circuit participation rate. This can be pinned on the Aurora Circuit Finals being held six weeks prior in October, maintaining any snowbirds that typically travel south for the winter. This can also be supported by the 80% rate in the Big Sky Circuit show held September 23-26. The Redwood circuit finals were held November 10-13, beyond the time that many of their cutters either move south or turn out their horses until spring.



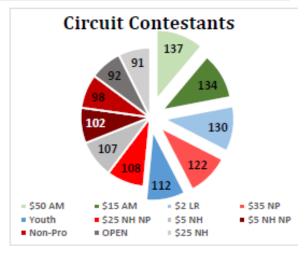
Circuit Contestants by Class

A look at the 2021 circuit contestants vs all 2021 weekend entries can be seen on the table below. The information that we can gather from this is noted in the far-right column. Using all 2021 weekend championship shows as a standard, we can see what type of cutter is attracted to the circuit program.

Primarily, it is evident that more entry-level cutters are utilizing the circuit program than any other type. Riders in the \$15,000 Am, \$2,000 LR and

The chart to the right is separated by color. Green is noted for amateur classes; \$50,000 Amateur and \$15,000 Amateur. Blue is noted for introductory classes; \$2,000 Limit Rider and the Youth. Red is for all Non-Pro classes; Non-Pro, \$35,000 Non-Pro, \$25,000 NH Non-Pro and \$5,000 NH Non-Pro. Grey is noted for the Open classes; Open, \$25,000 Novice Horse, \$5,000 Novice Horse.

Circuit Contestants by Class vs 2021 Championship Shows by Class						
Class	Circuit Finals	%	2021 Shows	%	Change	
\$50 AM	137	11%	10114	12%	-1%	
\$15 AM	134	11%	7335	9%	2%	
\$2 LR	130	11%	7202	9%	2%	
\$35 NP	122	10%	6246	7%	3%	
Youth	112	9%	7160	8%	1%	
\$25 NH NP	108	9%	8066	10%	-1%	
\$5 NH	107	9%	8020	9%	-1%	
\$5 NH NP	102	8%	5900	7%	1%	
Non-Pro	98	8%	7023	8%	0%	
OPEN	92	7%	8144	10%	-2%	
\$25 NH	91	7%	9440	11%	-4%	



Conclusions

Several conclusions can be drawn from this report. The most obvious is the regionality of the NCHA membership. While certain tendencies like weather or impacts from World Finals haulers can be seen in one corner of the cutting world, they may be absent in the other. One can generalize that the mid to lower level of cutter is utilizing this program, which I believe it was intended for. But, for this program to be a lasting success, Open riders will need to participate more. Also, an additional national step thereafter the Circuit Finals will need to be implemented to subsidize the drive for a cutter to participate at the regional level.

As with any national program, broad generalizations can be faulty when dealing with numerous unique groups of people. Albeit, the regionalization of the NCP allows for a concerted effort to tackle problems that are bound to arise in each distinct corner of the cutting world. Noted in the opening of this analysis, the numbers drawn here are useful in determining the success of the National Circuit Program and can serve as a benchmark for the future. But, these numbers only tell half the story. The immeasurable impact that the circuit program has had on NCHA weekend members is the emotional appeal that is being felt by the more underserved portion of the NCHA membership.



Members of the Executive Committee recognized Joshua Valdez for a job well done in managing this program, expectations were exceeded for the first year. There was also an inquiry with regards to circuit final awards and an estimated date for distribution. Joshua Valdez acknowledged this request and provided an update that they are currently in process.

OLD BUSINESS

President Ora Diehl addressed the committee by stating some expectations as the standing committees prepare agendas for convention. Training is scheduled to be offered at the annual convention for Directors, Standing Committee Chairs and Vice Chairs.

Another item discussed during old business was an exit survey from Futurity contestants that is currently a work in progress.

NEW BUSINESS

A recommendation was made by an At Large Member Ernie Beutenmiller to review Standing Rule 12 (late entries for weekend shows).

President Ora Diehl polled the committee on future dates for upcoming meetings, next EC Meeting will be held via Zoom on Wednesday, February 9, 2022.

ADJOURNMENT

There being no further business to come before the committee, a **MOTION** was made by Skip Jones and **SECONDED** by Toddy Pitard to adjourn the conference call at 12:15PM. **MOTION PASSED.**